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Chief Design Officer

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The Central Group



Design Thinking is a process that teams use to create innovative solutions to problems.

It's a human-centered repeatable approach that involves understanding users, challenging assumptions, prototyping testing and validating solutions.

Design Thinking Fundamentals

DESIRABILIT Y WILL PEOPLE LIKE IT?

FEASIBILITY CAN WE MAKE IT?

VIABILITY CAN IT BE VIABLE?

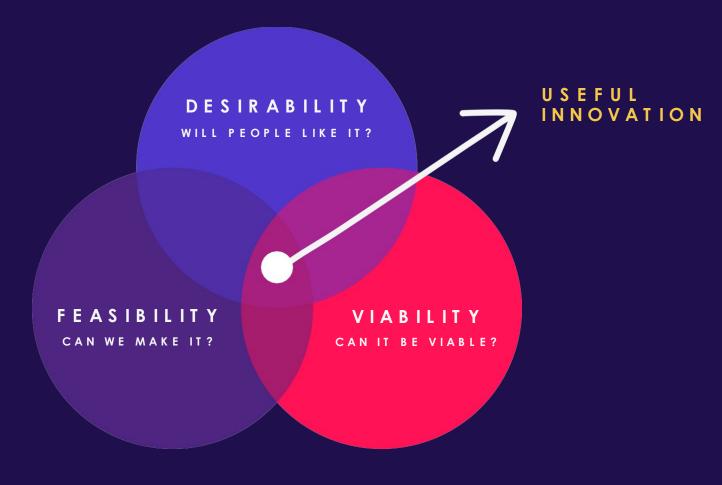
Design Thinking (Before the process)





Design Thinking is applicable to any sector.

Product, service, society need or experience.



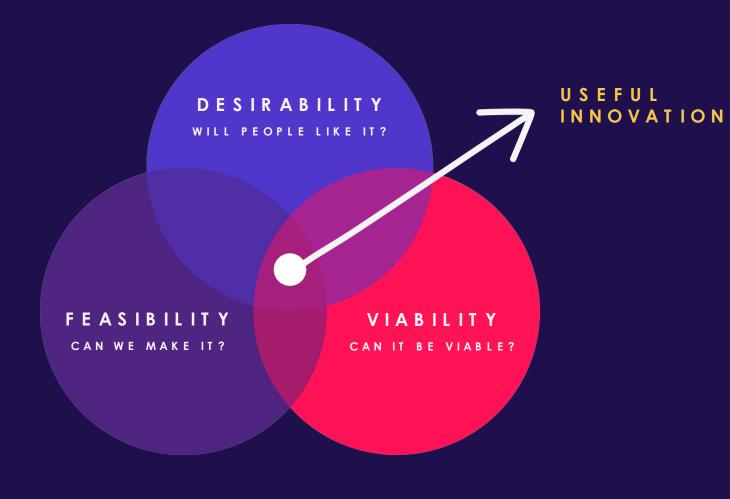
Feasibility

- value or experience?



• Is the innovation possible?

• What expertise/knowledge will you need to develop this innovation or deliver enhanced

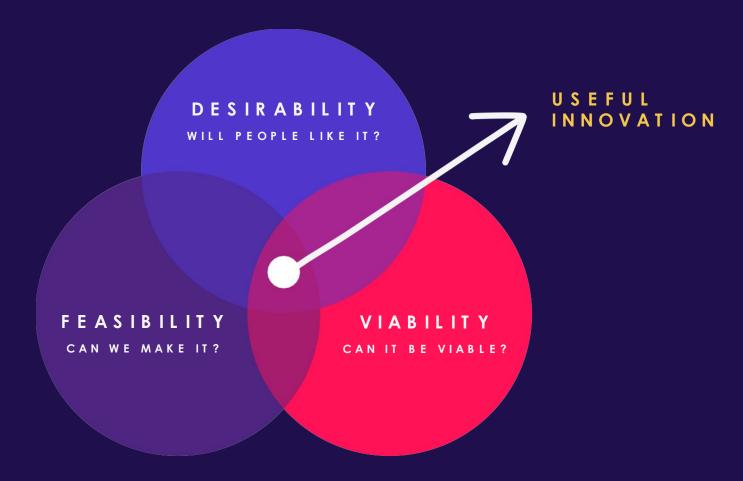


Viability

- How much c for?
- How much d innovation?
- Can this innovation sustain itself in the market and or experience?



• How much does it cost to make the new



Desirability

- they want a solution?



• Do people want this innovation?

• Is this a big enough annoyance/problem that

Useful Innovation

The practical implementation of ideas that result in the introduction of new goods or services or improvement in the experiences thereof.

Innovation is often confusing in the sense of true innovation versus design innovation.

I challenge you!

TRUE INNOVATION

The one true idea, or hypothesis that drives the evolution of a concept.

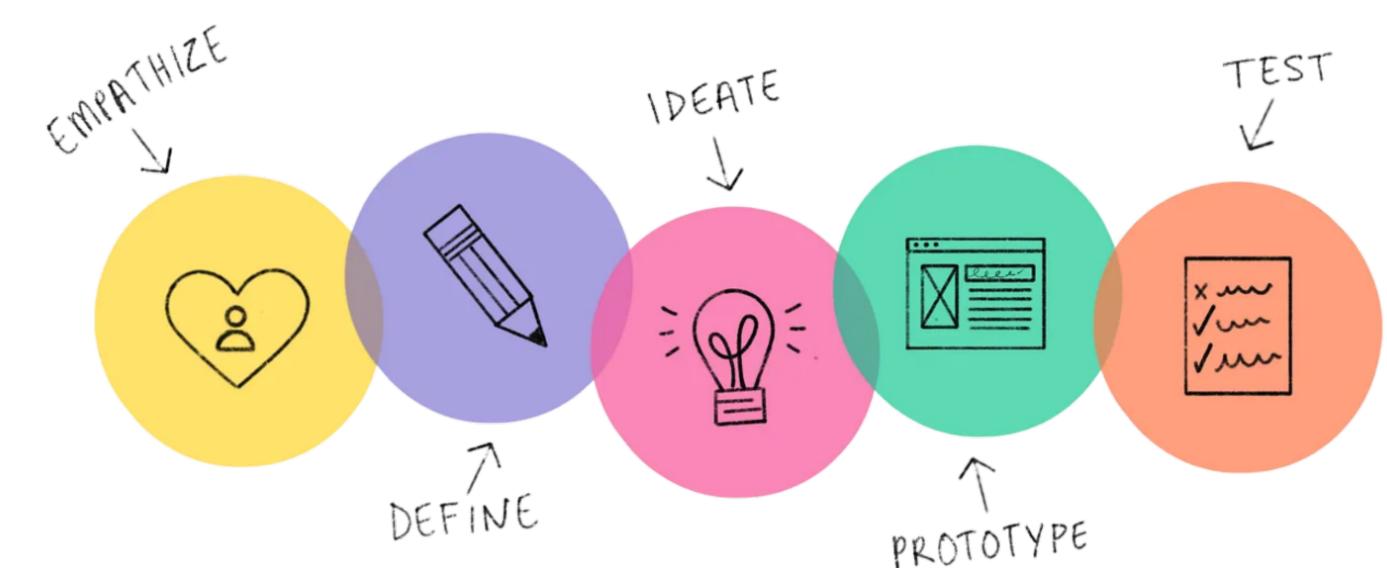
whereas

DESIGN INNOVATION Is very much a continued evolution on a theme...in many cases the two are often intertwined.

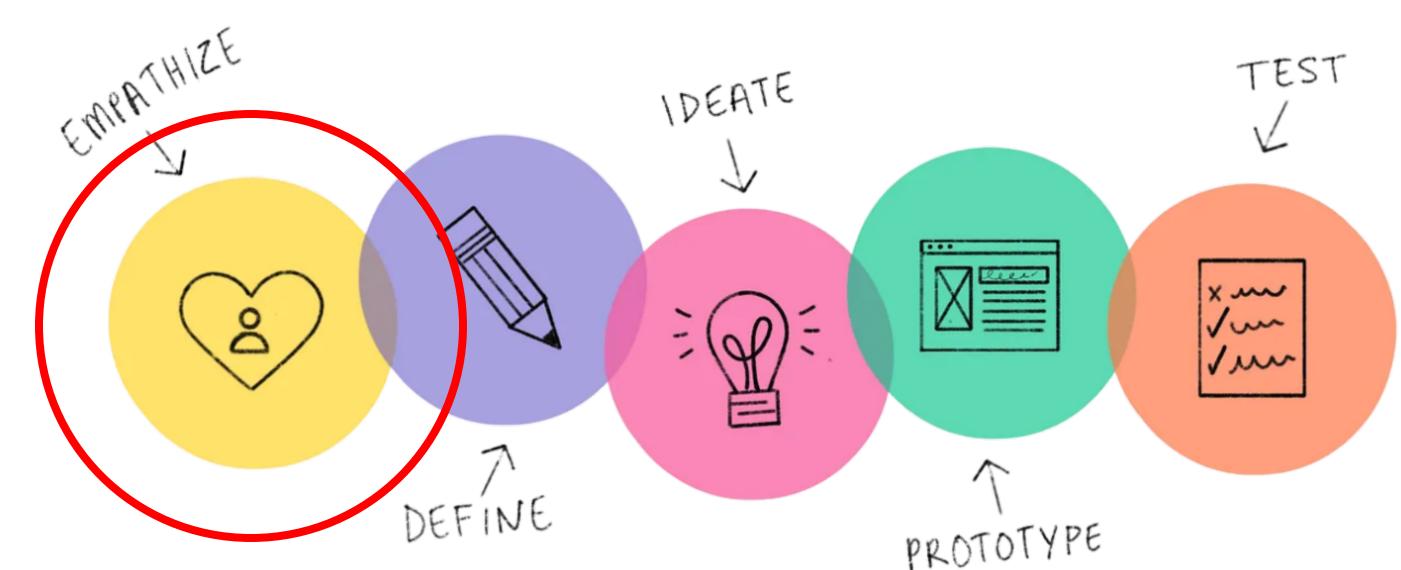




Design thinking process REPEATABLE



Design thinking process **EMPATHIZE**



Empathy is the first step in Design Thinking.

Understand and share the same feelings that others feel.

Put ourselves in other people's shoes and connect with how they might be feeling about their problem, circumstance, or situation.



RESEARCH is key to understanding the problem and plays a critical role in Design Thinking.

We have more tools than ever to extract the data we require to frame the problem.

Images, immersion, POV, competitors, raw data, field visits, interviews, video, social media, online qualitative, quantitative are all in consideration.



Insight is how we refer to a theme or pattern across research in the Design Thinking process.

Identifying these takes time, reflection, and patience.

Question, "Is this an insight?" or "Is it relevant, too general?" No matter. Contribute, share and validate through explorations.







Insight example

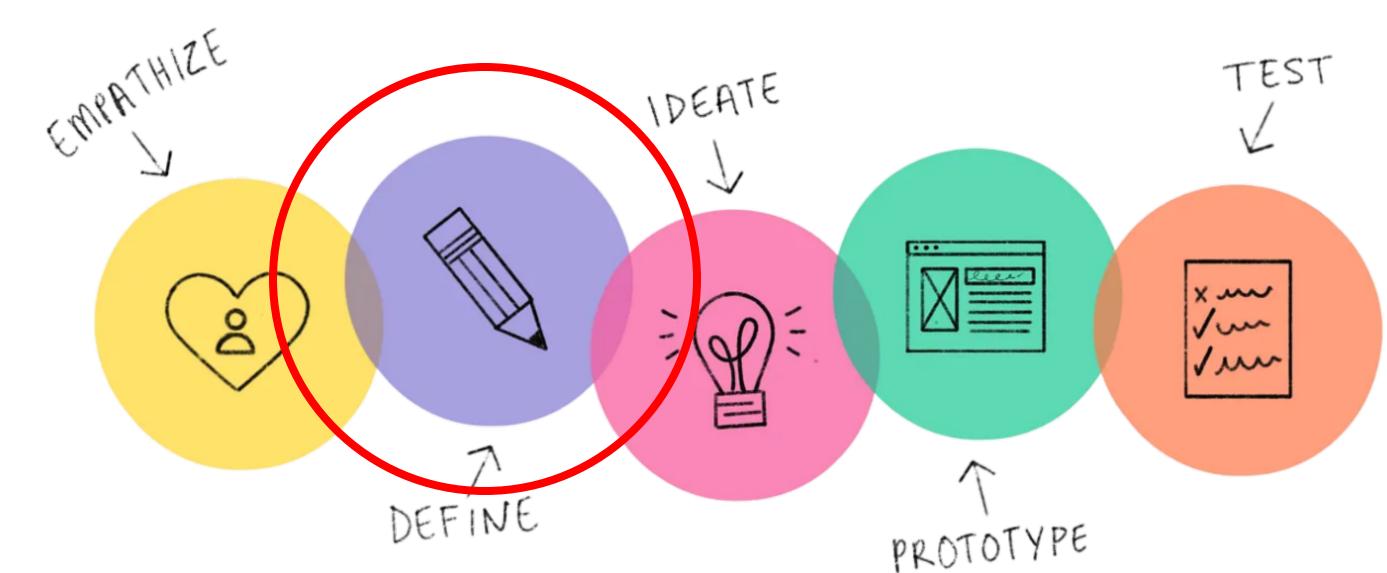
"Here in Nairobi Kenya, we generate about 500 metric tones of plastic waste every single day and only a fraction of that is recycled."

"We decided what more can we do instead of just sitting in the sidelines and complaining.

Essentially, companies have to pay to dispose the waste, so we solved their problem."

"Plastic waste is not just a Kenya problem, but it's a worldwide problem," said Nzambi Matee.

Design thinking process DEFINE



The Define phase of Design Thinking is essential to help us understand the problem and develop practical, meaningful solutions.

Take the raw data and findings from research, interviews, surveys, and analysis of the problem – gathered in the empathize stage – and make sense of it. We often get caught up in specific details, its best to resist this urge in the early stages of Design Thinking as it will often have you lose focus of the larger problem to be solved.

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Design Thinking





Strategy vs Tactics. Critical in Define Phase.

Strategy

goals under conditions of uncertainty

Tactics

A conceptual action or short series of actions with the aim of achieving of a short-term goal.

General plan to achieve one or more long-term or overall

True or Design ?



PRODUCT EXAMPLE

Strategy

Drinkable water in locations of unclean sources

Tactics

Make portable Make it small in size Portable heat for boiling Filtration systems Use the sun (condensation)



True or Design ?



SERVICE EXAMPLE

Strategy

Change the level of trust and reliability of taxies

Tactics

Make ordering easy No language barrier Price elasticity Upfront pricing Eliminate cheating Ratings

From Empathy July 1997: Shane Perry, 22, dies after his pickup truck hits a trailer wheel lying in his path on Highway 400 north of Rutherford Rd.

Dec. 28, 1996: Mary Louise Jessiman, 40, and her mother, Robina Campbell, 58, of Mississauga, are killed on Highway 401 near Oshawa by a set of wheels that fly off a truck.

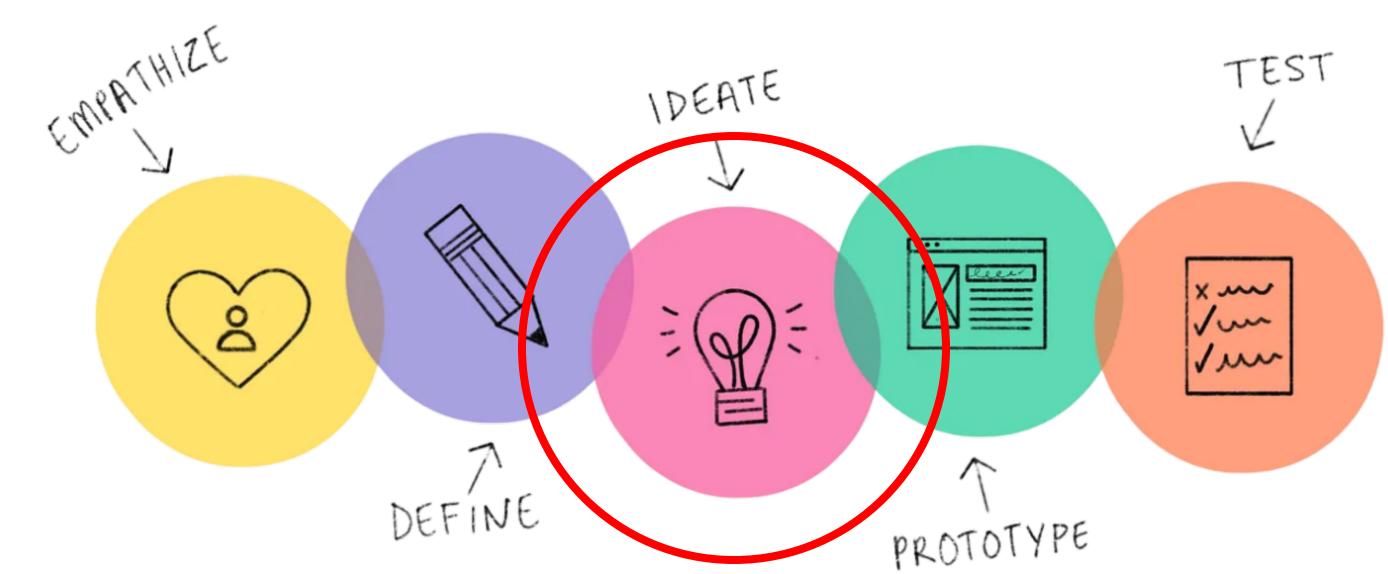
2015 there had been "82 cases of 'separated' wheels on Ontario highways.

Although those numbers are high, they were much higher in 1997 at 215."

A true empathetic innovation



Design thinking process **IDEATE**





Ideation

Open your mind....be CURIOUS.

When you feel stuck, encourage yourself to keep going...seek out others.

Don't limit your ideas by thinking about constraints of time, money, resources, etc.

Look to nature.....other non subject related influences.

More tools than ever...

The more ideas the better...but decisions must be made

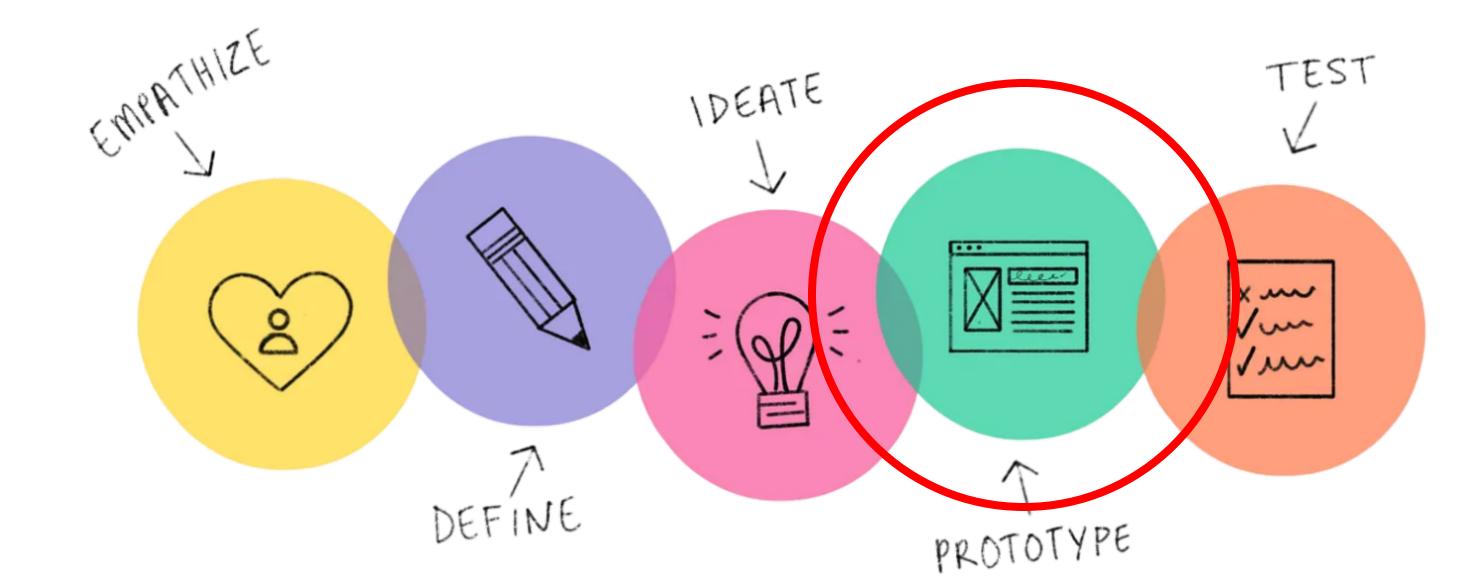
AND

Always think BEYOND....embrace all aspects of the human experience chain.

Avoid Paralysis.

Make decisions!

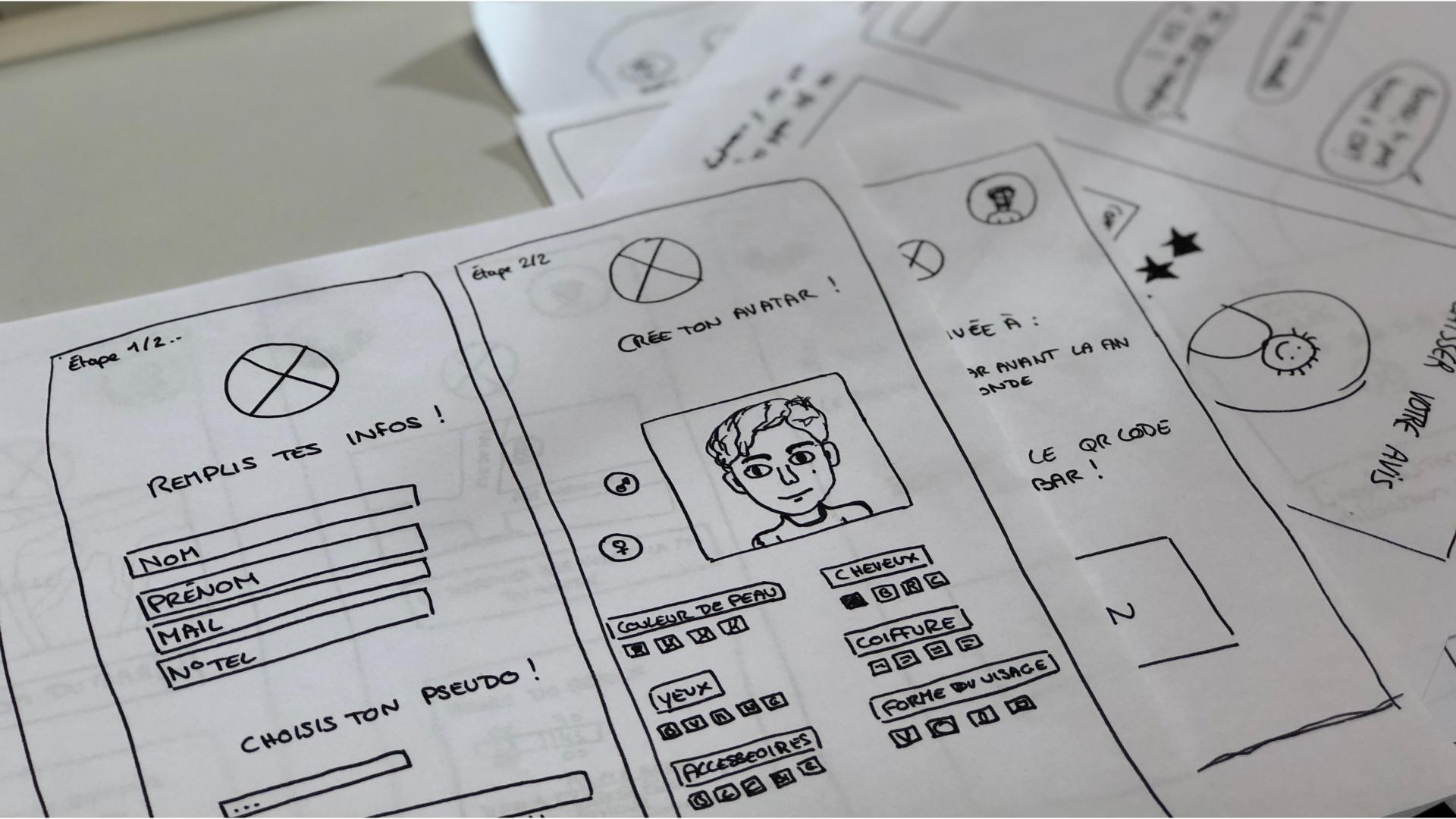
Design thinking process **PROTOYPE**



Prototype is a preliminary version of a product or service that is used to test and refine ideas.

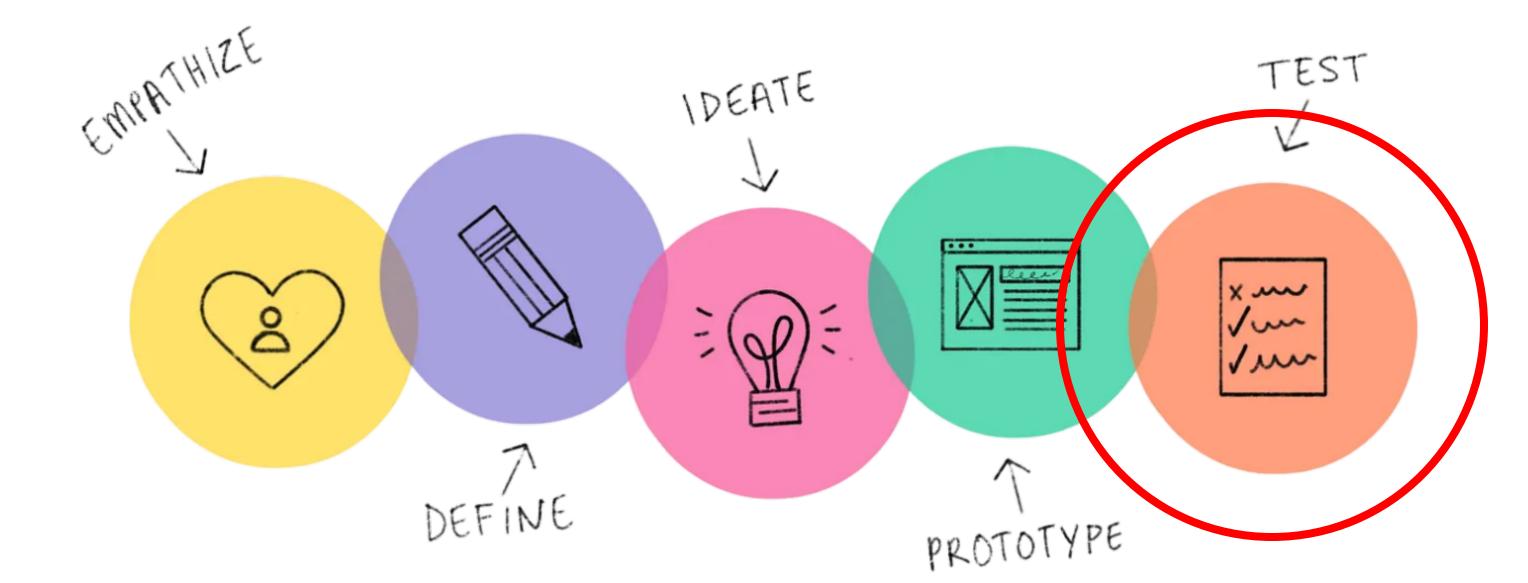
Prototypes are a key part of the Design Thinking process, helping us to communicate our ideas, explore possibilities, and avoid costly mistakes.

Prototypes do not need to be sophisticated.





Design thinking process TEST & VALIDATE



Testing and validation help ensure solutions meet user needs and business objectives.

Validate assumptions, refine prototypes, ensures solutions meet user needs, provide opportunities to transform user feedback into actionable insights.

LOVE DATA!!

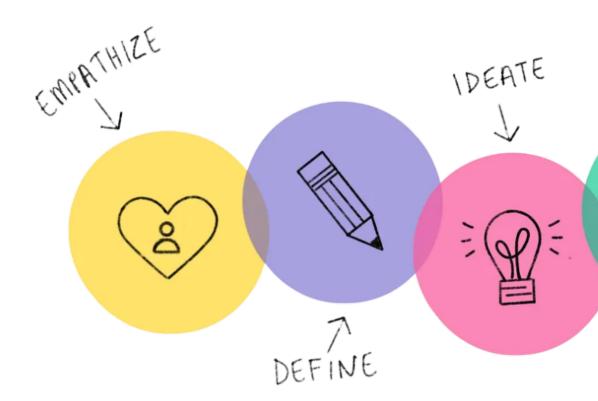


WORTH THE READ



JAKE KNAPP JAKE KNAPP

Recap



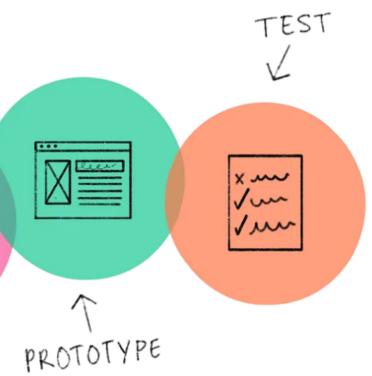
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THANK YOU!